

District of Columbia, Maryland and Virginia P3 Market Snapshot

The Embassy of Canada in Washington, D.C. covers three Mid-Atlantic States: Maryland, Virginia and West Virginia, and the District of Columbia. Highlighted by the American Society of Civil Engineers' average grade of "C-" for the region, the extensiveness of infrastructure needs in the Mid-Atlantic persists. P3s continue to emerge, growing in interest and support, as an attractive tool to tackle the infrastructure deficit. All four jurisdictions in the Embassy's Mid-Atlantic purview have passed P3 enabling legislation. Virginia is an experienced P3 leader, the District as the P3 up and comer and Maryland continues to be an important state to watch.

District of Columbia (DC)

D.C.'s P3 legislation, entitled The Public-Private Partnership Act of 2014, was approved on December 29, 2014. The legislation formalizes the process for evaluating proposals, clarifies requirements for a P3 agreement, authorizes P3s for both horizontal and social infrastructure projects in D.C. and allows for both solicited and unsolicited proposals. D.C.'s Office of Public Private Partnerships (OP3) administers the P3 Act and serves as the contact point for all interested parties.

D.C. OP3's first solicitation is for business management, financial and legal advisory services. Social projects will be the District's main focus. Upcoming P3 opportunities to keep an eye out for include street lighting, police headquarters and correctional facilities.

Maryland (MD)

An active user of P3s, Maryland's Department of Transportation, has completed two P3 projects, the Seagirt Marine Terminal and the I-95 travel plazas, since the adoption of its P3 legislation. Maryland's P3 legislation allows for projects beyond transportation as well as unsolicited proposals.

Current P3 projects include the Purple Line Light Rail which reached financial close in June 2016, and a 30-year storm water project between Corvias Solutions and Prince George's County. Potential P3 projects on the horizon include a courthouse.

Virginia (VA)

Virginia is well known for being a P3 leader in the US. The state has two pieces of P3 legislation: the Public-Private Education Facilities and Infrastructure Act (PPEA) of 2002 and the Public-Private Transportation Act (PPTA) of 1995. The PPEA focuses on social infrastructure projects while the PPTA on transportation. Amendments to the PPTA took effect in July 2015, requiring additional oversight and risk assessment into Virginia's P3 process.

Virginia has concluded a number of completed P3 projects, with the majority being transportation related at the state level. Transform66 is currently underway with a number of potential P3 projects in the pipeline including solar, street lighting and more transportation projects, particularly in the Hampton Roads area.

The Mid-Atlantic states and the District of Columbia are committed to improve their infrastructure in various areas and are willing to see more Canadian companies developing those projects. The decision is yours!

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